George Mason University Center for Government Contracting Appoints Senior Fellows and New Advisory Board Members

December 17, 2018—The Center for Government Contracting at George Mason University’s School of Business has appointed three Senior Fellows and eight new Advisory Board members. As part of the Center’s mission to foster collaboration between government, industry, and academia, the senior fellows will conduct research, write, and lead Center initiatives on business, policy, regulatory, and other issues in government contracting.

“I am very pleased to announce the appointments of James Hasik, Craig Reed, and Jennifer Taylor as Senior Fellows in Mason’s Center for Government Contracting,” said Center Executive Director Jerry McGinn. “These distinguished scholars and practitioners have complementary backgrounds that will bring great energy and ideas to the Center.”

Hasik is one of the premier analysts of the defense industry and is currently an associate professor at the Dwight D. Eisenhower School for National Security and Resource Strategy in the National Defense University. Reed is a long-time industry executive with previous senior roles in companies such as Engility, DynCorp International, Northrop Grumman, and Lockheed Martin. Taylor is a policy analyst and management consultant who has just completed her service on the staff of the congressionally-directed Section 809 Panel, which is tasked to find ways to streamline and improve defense acquisition. She will join the Institute for Defense Analyses later this month.

The Center also announced that EagleBank, Govini, Korn Ferry, Leidos, LexisNexis, Lockheed Martin, Northrop Grumman, and Pierce Capital Partners have joined the Center’s Advisory Board. “We are extremely pleased to welcome these new members to the board and very much look forward to their valuable contributions to the work of the Center,” said Advisory Board Chairman John Hillen. EagleBank will be represented by Executive Vice President Lindsey Rheame; Govini will be represented by Chief Executive Officer Chris Taylor; Korn Ferry will be represented by Senior Managing Partner Jon Barney; Leidos will be represented by Chief Strategy Officer Clement Chen; LexisNexis will be represented by Vice President, Federal Government Steve Irish; Lockheed Martin will be represented by Vice President for Business Development, Strategy, and Operations Timothy Shephard; Northrop Grumman will be represented by Vice President for Strategy Brett Lambert; and Pierce Capital will be represented by Managing Partner Robert Tillson.
Senior Fellow Biographies:

James Hasik, Ph.D., is an associate professor at the Dwight D. Eisenhower School for National Security and Resource Strategy in the National Defense University. He earned his BA in history and physics at Duke University, his MBA in business economics at the University of Chicago, and holds a doctorate in public policy at the University of Texas at Austin. Hasik is the author of “Arms and Innovation: Entrepreneurship and Alliances in the Twenty-First Century Defense Industry” (University of Chicago Press, 2008), and the co-author of “Precision Revolution: GPS and the Future of Aerial Warfighting” (Naval Institute Press, 2002). His dissertation, “MRAP: Marketing Military Innovation,” investigated the processes by which Coalition ground forces came to adopt blast-resistant armored vehicles during the counterinsurgent campaigns in Iraq and Afghanistan. His research has also been published in RUSI Journal, Defense and Security Analysis, Joint Force Quarterly, Small Wars and Insurgencies, Contemporary Security Policy, Defense Acquisition Research Journal, and Proceedings of the U.S. Naval Institute. His research interests include the efficacy of governmental bailouts of struggling military suppliers, the pricing of intellectual property in government contracts, and the financial returns to corporate development in defense contracting.

Craig Reed, Ph.D., is a government contracting executive leader, consultant, board member, and adjunct professor with more than 35 years of experience in government contracting, government, and consulting. He is a widely recognized expert throughout the government contracting community in growth strategy, business development, and mergers and acquisitions. Reed currently is the president of Growth Strategy Leaders LLC, a strategy and transaction advisory consulting firm supporting private equity and corporate clients. Previously, he was the president and chief operating officer of NT Concepts, an IT and professional services contractor, senior VP of strategy and corporate development for Engility Corporation, and senior VP of strategy and corporate development for DynCorp International. Earlier in his career, Reed held leadership roles at Northrop Grumman and Lockheed Martin. Reed also served as senior policy advisor and executive director of the Secretary of Energy Advisory Board at the Department of Energy. He currently serves on NT Concept’s Board of Directors and has previously served on several other corporate and association boards. He recently taught two Executive MBA courses at George Mason University’s School of Business as an adjunct professor. Reed holds a doctorate in public policy from George Washington University, a Master of International Affairs in International Business and International Security Studies from Columbia University, and a BA in political science and psychology from the State University of New York at Albany. His research interests include the issue of set-aside contracting and a discussion of the unintended business consequences of socioeconomic-driven contracting initiatives, ownership structures in government contracting, and government contracting industry consolidation.

Jennifer Taylor is a policy analyst and management consultant, an organizational strategist and transformational coach, a fierce advocate, and trusted advisor. She is a government contracts project manager and security sector institutional reform subject matter expert. Taylor’s most
recent position with the Section 809 Panel allowed her to build on a deep commitment to improving organizations and systems, and further essential acquisition reform efforts at the Department of Defense. Taylor previously served in the Office of the Secretary of Defense (Policy), primarily for the DASD for Strategy. Her career has also included time at Chemonics International, WBB, Inc., The Center for Strategic and International Studies, Deloitte Consulting, and The Clearing Consulting. She has served more than ten years as a volunteer with Columbia Lighthouse for the Blind. Taylor has a BA from the University of North Carolina at Greensboro, an MA in International Relations from Yale University, an MA in Applied Security Strategy from the University of Exeter in the UK. She will join the Institute for Defense Analyses as a research staff member in December. Her research interests include a tool box for contracting, the “inefficiencies of efficiencies” in DoD spending, and how risk parameters need to be accounted for better in procurement.

**Note to editors:** For more information and to arrange interviews, contact:

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