Real Estate Development

Master of Science in Real Estate Development

Join an active and growing network of real estate professionals that you can leverage throughout your career including classmates, alumni, and professors who share different experiences and different professional frames of reference.

HIGHLIGHTS

- Designed for professionals at all stages of their careers
- Applied, multidisciplinary curriculum taught by industry professionals
- Customized curriculum planning to tailor degree to student’s professional goals
- Evening classes—primarily at Arlington campus with some electives at Fairfax campus
- Fall and spring start dates
- Scholarships available
- Unique capstone class analyzing a client’s actual site
- In-state tuition rates for VA, MD, and DC residents

Contact
School of Business
Office of Graduate Programs
703.239.2670
gradbus@gmu.edu

realestate.gmu.edu
ELIGIBILITY

- Bachelor’s degree from an accredited college or university
- Two years of professional work experience, preferred, but not required. If you are in the industry, tell us about your career and goals, and if you are not in the industry explain your goals for how you want to get into the industry and your plans.

APPLICATION

- Online application and application fee
- Unofficial transcripts
- Two letters of recommendation
- Goals/Personal Statement
- Resume indicating relevant work experience
- Proof of English proficiency for students who have earned their degree outside of the United States (either TOEFL or IELTS)

DEGREE REQUIREMENTS

Students must complete 12 courses | 36 credits.

Required courses | 7 courses, 3 credits each
- REAL 605. Policy and Planning of the Built Environment
- REAL 615. Real Estate Market Analysis
- REAL 625. Financial Analysis and Valuation
- REAL 635. The Development Process
- REAL 645. Real Estate Law and Entitlements
- REAL 655. Design and Construction
- REAL 750. Capstone

Elective courses | choose 5 courses, 3 credits each
Electives can be real estate or MBA courses. Students may also take electives from other programs to customize their curriculum to reach their goals, including classes in engineering, sciences, public policy, and conflict resolution.

Select alumni/student companies

AvalonBay
Bohler Engineering
Brookfield
Buchanan Partners
Bozzuto

CBG Building Company
Christopher Consultants, Ltd
DAVIS Construction
EagleBank
Foulger-Pratt

GSA
IDI Group
JBG SMITH
Kettler
Lennar

Lincoln Property Company
Madison Marquette
PulteGroup
The Peterson Companies
WashREIT

Career Stage

percent

50

40

30

20

10

Entry

Junior

Mid

Senior/exec.

Entrepreneur

Student Age

percent

50

40

30

20

10

22–29

30–39

40–49

50–59

Student Work Experience

by real estate industry sector

- 20% Construction and engineering
- 18% Lending, accounting, and financial
- 15% Entrepreneurial
- 12% Property management and facilities
- 11% Other
- 9% Brokerage and transaction services
- 8% Architecture and development
- 8% Public sector

realestate.gmu.edu